



YOUR WAREHOUSE

Version 6.0

**A Complete Software Solution For
Wholesale Pet Product Distribution**



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OVERVIEW

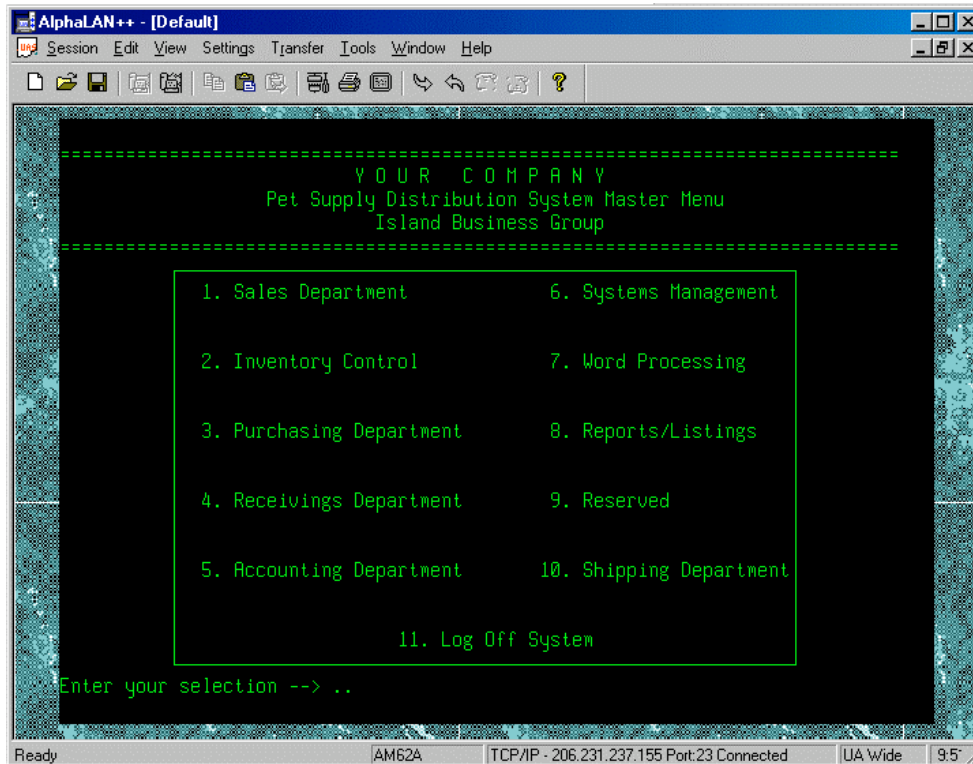
The attached document presents an overview of **YOUR WAREHOUSE™**, the complete Distribution System for pet product distributors.

YOUR WAREHOUSE™ was designed to address the needs of small, medium and large distribution operations. All of the needs of a busy distribution operation are addressed. Quotations, Order Entry, Inventory Control, Purchasing, Sales and Purchase History, Sales Analysis, Marketing and Sales Tools, Accounts Receivable, E-commerce and EDI integration are just some of the features of this powerful system.

Our professional staff of programmers, analysts, consultants and technicians is available to insure proper installation, configuration and training of your staff.

Utilizing state-of-the-art technology **YOUR WAREHOUSE™** will work in your business today and as your business grows. Inherently upscaleable, **YOUR WAREHOUSE™** will work well for one user or hundreds of users.

The following pages demonstrate a sampling of just a few of the dozens of screens and reports that are available from the system.



MASTER MENU

The System main menu, showing all of the available functions.

Sales Department

- Provide your sales people with the tools they need to increase sales. Sales History, Stock Checks, Quotes and Customer information are just a few of the options available.

Inventory Control

- Real-Time inventory control, sales and cost information, stock status reports and allocation information is available in this option.

Purchasing Department

- Complete purchasing facilities, including reorder level reports, PO's and monitoring reports.

Receivings Department

- Receive open P.O.'s or manually receive items.

Accounting Department

- A/R, A/P, G/L and optional Payroll Module are available functions in this option.

Systems Management

- Various utilities to manage system operation.

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Word Processing

- **Basic text editing and form creation.**

Reports/Listings

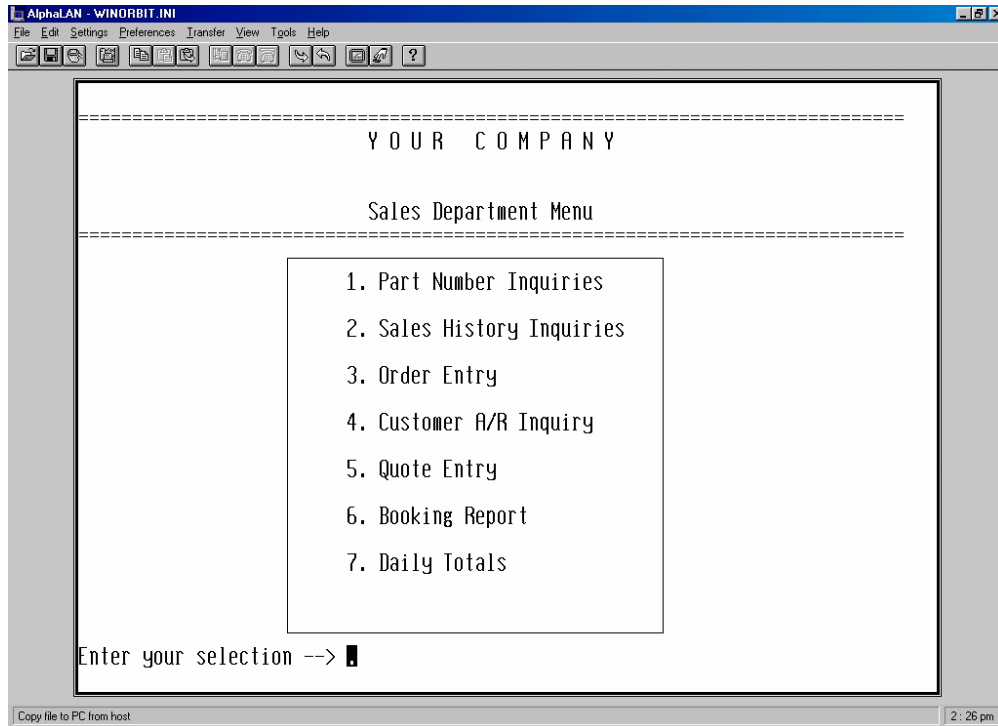
- **Numerous analysis and journal reports.**

Reserved

- **Management functions such as Commission Reports, Password Assignments, etc.**

Shipping Department

- **Final step to getting your products out the door.**



SALES DEPARTMENT

The Sales Department menu showing the options available to Sales and Marketing personnel.



AlphaLAN - WINORBIT.INI

File Edit Settings Preferences Transfer View Tools Help

TRANSACTIONS FOR # 123SAMPLEITEM

Trans#	--Date--	---Cust/Vend Name---	-Qty--	--Price--	-----Misc Info.-----
Mfg				/Cost	
000087	11/02/00	12	12	1111.000	Ord In Hse by 11/02/00
EPS					Cus PO#:
000089	11/02/00	12	90100	11.000	Ord In Hse by 11/02/00
EPS					Cus PO#:
000090	11/02/00	12	500	11.000	Ord In Hse by 11/02/00
EPS					Cus PO#:
000002	12/14/99	JOE CUSTOMER	10	10.000	Cus PO#:
EPS		UPS	12/14/99		Invoice#: 000005 02
000003	12/14/99	MR. SMITH	10	15000.000	Cus PO#:
EPS		UPS	12/14/99		Invoice#: 000006 00
000004	12/14/99	SPOCK	10000	10.000	Cus PO#:
EPS		UPS	12/14/99		Invoice#: 000007 76
000005	12/14/99	LUCENT TECHNOLOGIES	1000	15000.808	Cus PO#:
EPS		UPS	12/14/99		Invoice#: 000008 67

NO MORE TRX'S

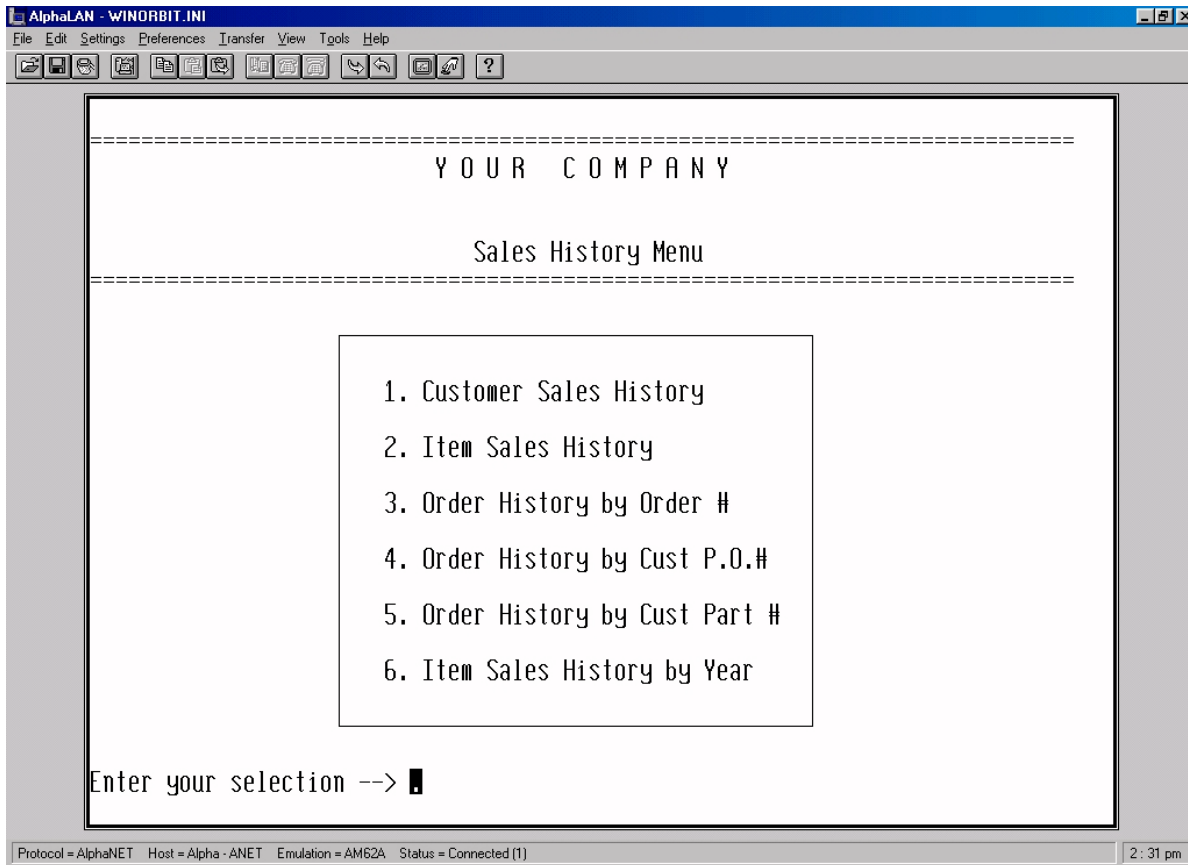
CR TO CONTINUE

Protocol = AlphaNET Host = Alpha - ANET Emulation = AM62A Status = Connected (1)

2 : 26 pm

INVENTORY PRODUCT INQUIRY

The item inquiry screen showing activity for an inventory item.



HISTORY INQUIRIES

The Sales History Menu, showing the available options.



AlphaLAN - WINORBIT.INI

File Edit Settings Preferences Transfer View Tools Help

ITEM HISTORY FOR TEST2

CUSTOMER / P.O.#	MFG	CO. DATE	QUANTITY	PRICE/CST
JOE CUSTOMER	FOX	1 01/31/00	10	\$ 100.0000
12	Cust. Part#:	FOX	1	\$ 122.0000
PARKER INDUSTRIES	Cust. Part#:	FOX	10	\$ 100.0000
101010	Cust. Part#:	111231415		
12	FOX	1 07/27/00	10	\$ 50.0000
	Cust. Part#:			

NO MORE TRANSACTIONS

CR TO CONTINUE

Protocol = AlphaNET Host = Alpha - ANET Emulation = AM62A Status = Connected (1)

2:32 pm

Sales History By Part Number Inquiry

One of the numerous sales history lookup screens.



AlphaLAN - WINORBIT.INI

File Edit Settings Preferences Transfer View Tools Help

CUSTOMER A/R INQUIRY

ENTER CUSTOMER NUMBER 2 TOTAL: 313.05

ENTER CUSTOMER NAME TOM'S TEST CUSTOMER

SCR=1 CUR 27.06

Address: 111 Terms: 30+ 0.00

11233 60+ 0.00

BOHEMIA, NY, 11211 90+ 285.99

Ship to Address: Contact:

Phone: Fax: !!! CREDIT PROBLEM !!!

UPS Acc: FEDEX Acc:

Credit Limit: \$ 0.00

<TAB> FOR MEMO CR TO CONTINUE

Protocol = AlphaNET Host = Alpha - ANET Emulation = AM62A Status = Connected (1) 2:33 pm

Customer Account Ageing Inquiry

One of the various customer account inquiry screens.



AlphaLAN - WINORBIT.INI

File Edit Settings Preferences Transfer View Tools Help

INVENTORY MASTER FILE MAINTENANCE (CHANGE RECORDS)

1.PART # 1A MFG: 1A

2.DESCRPTION SMALL GASKET 19.QTY MTD 71

3.PROD CAT SG 11.QTY ON HAND 965 20.QTY YTD 71

4.AVG COST 1.0000 12.QTY RESRV 156 21.SLS MTD 10305.00

5.BASE PRICE 5.0000 13.QTY TEMP 0 22.SLS YTD 10305.00

6.LAST COST 1 1.0000 14.QTY B/O 0 23.CST MTD 71.00

7.LAST VENDOR1 15.QTY ONORD 0 24.CST YTD 71.00

8.LAST COST 2 1.0000 16.REOLEVEL 200 25.STD INCR 0

9.LAST VENDOR2 17.PRICE CODE 0 26.NETBUY 0.0000

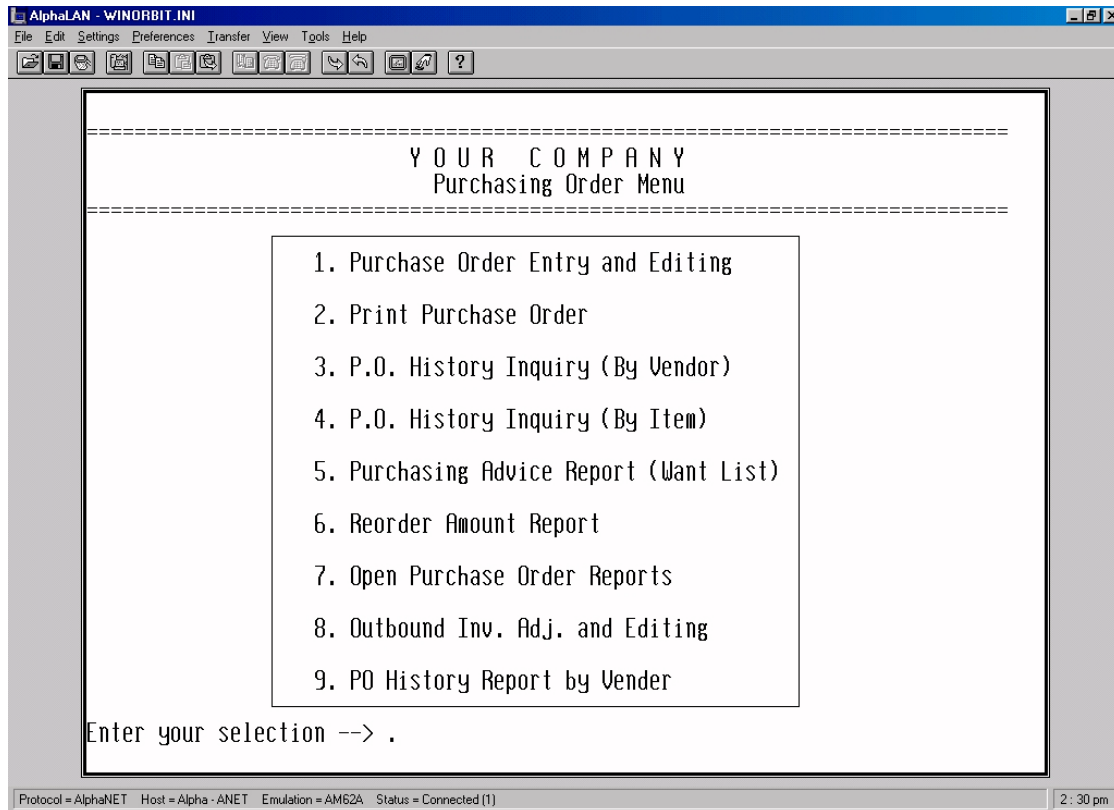
10.PIK SEQ 18.BAKORD CDE Y 27.DATE CODE A1B2C3D4

28.COMMENTS THIS IS A TEST MEMO223232323232323
HERE I AM ENTERING SOME TEST DATA
THIS IS JUST FOR TESTING. SEE YA

ANY CHANGE ? ..

Protocol = AlphaNET Host = Alpha - ANET Emulation = AM62A Status = Connected (1) 2:30 pm

INVENTORY MASTER FILE SCREEN



PURCHASING MENU

The Purchasing Menu, showing available options.



REPORTS AND LISTINGS



RUN DATE: 7-DEC-00		ANYCOMPANY					PAGE 1			
ACCOUNTS RECEIVABLE AGED TRIAL BALANCE										
AS OF 12/08/00										
DOCUMENT TYPES: 1 = SALE (INVOICE) 2 = PAYMENT 3 = CR MEMO 4 = FINANCE CHARGE 5 = DEBIT MEMO										
-----CUSTOMER-----										
NO	NAME	TYPE	DATE	NO	APPLY TO-DOC	SALE-AMT/ CASH-RECD	OTHER-CHGS/ DISC-ALLOWD	-----AGED DOCUMENT TOTAL-----		
								CURRENT	31-60 DAYS	61-90 DAYS OVER-90 DAYS
123	THE 123 CORPORATION	1	03/21/00	1		100.00	0.00			100.00
		1	03/21/00	3		67.05	0.00			67.05
		2	03/21/00	32100	3	0.50-	0.00			0.50-
		2	03/21/00	32100	3	49.50-	0.00			49.50-
		3	03/21/00	5	1	550.00-	0.00			550.00-
		1	03/25/00	1		900.00	92.00			992.00
		1	12/08/00	200		1,023.22	363.44	1,386.66		
CUSTOMER TOTAL =		1,945.71		CUSTOMER AGED SUB TOTALS:			1,386.66	0.00	0.00	559.05
CREDIT LIMIT =		0.00								

Accounts Receivable Aged Trial Balance

The Aged Trial Balance Report shows all open accounts Aged into monthly buckets. This report is available in detail or summary form.



RUN DATE: 7-DEC-00										ANYCOMPANY										PAGE 1	
CUSTOMER MASTER FILE PRINT OUT																					
ACCOUNT BALANCE METHODS: B = BALANCE FORWARD O = OPEN ITEM																					
CUST#	NAME		ADDRESS-1		ADDRESS-2		CITY		ST	ZIP	SLS	CUS									
PHONE #		SALES-MTD	SALES-YTD	COST-MTD	COST-YTD	TAX	CR-LMT	BAL-MTH	STMNT		MAN	TYP									
123	THE 123 CORPORATION		2020 MOCKINGBIRD LANE						BROOKLYN	NY	11992	1	1								
718-982-2312		12,338.06	12,338.06	100.00	100.00	Y	0	0	Y												
2	TEST2											0									
		339.99	339.99	0.00	0.00	N	0	B	Y												
ABCCORP	THE ABC CORPORATION		222 WEST 231ST STREET		SUITE 111				BRONX	NY	10463	0									
212-555-1212		6,939.48	6,939.48	82.98	82.98	N	1,000	0	Y												

Customer Master File Print Out

The Customer Master File Print Out is one of the many customer based reports available. Additional reports include labels, sales analysis, sales history and numerous additional management reports.



RUN DATE: 12/08/00

ANYCOMPANY

PAGE: 1

Invoice Register

DOC #	CUST #	SLSM	DATE	TYPE	AMOUNT	P.O. NUMBER	TERMS
=							
000001	2	00	03/22/00	INVOICE	14.99		
	(TEST2)						
000002	123	01	03/21/00	INVOICE	100.00		2
	(THE 123 CORPORATION)						
000003	123	01	03/25/00	INVOICE	992.00		2
	(THE 123 CORPORATION)						
000004	ABCCORP	00	03/25/00	INVOICE	881.50		1
				TOTAL FOR THIS REPORT	512.30		

Invoice Register

The Invoice Register displays customer transactions in an easy to audit fashion.



RUN DATE: 7-DEC-00 ANYCOMPANY PAGE 1

MONTHLY CASH RECEIPTS SUMMARY

POSTING DATE	CASH AMOUNT RECEIVED	DISCOUNT ALLOWED	TOTAL-CREDIT TO-A/R	MISC-AMOUNT RECEIVED	G/L ACCT-NO
03/21/00	550.00	0.00	550.00	0.00	
03/21/00	1,200.00	0.00	1,200.00	0.00	
03/21/00	700.00	0.00	700.00	0.00	
03/21/00	2,100.00	0.00	2,100.00	0.00	
03/21/00	2,500.00	0.00	2,500.00	0.00	
03/22/00	300.00	0.00	300.00	0.00	
03/22/00	25.00	0.00	25.00	0.00	
TOTALS:	7,375.00	0.00	7,375.00	0.00	TOTAL CASH RECEIVED = 7,375.00

Monthly Cash Receipts Summary

Get a quick summary and/or detail on cash in against A/R or against any G/L account.



RUN DATE: 7-DEC-00

ANYCOMPANY

PAGE 1

MONTHLY SALES SUMMARY

TRX TYPES: 1 = SALE (INVOICE) 3 = CR MEMO 4 = FINANCE CHARGE 5 = DEBIT MEMO

POSTING DATE	TRX TYPE	SALE AMOUNT	MISC CHARGES	SALES TAX	FREIGHT AMOUNT	TOTAL SALES
09/09/99	1	12,000.00	1,200.00	12,000.00	1,200.00	26,400.00
03/01/00	1	300.00	0.00	0.00	0.00	300.00
03/21/00	1	1,367.05	0.00	0.00	0.00	1,367.05
03/21/00	1	1,500.00	150.00	40.00	15.00	1,705.00
03/22/00	1	39.99	0.00	0.00	0.00	39.99
03/25/00	1	1,450.00	0.00	116.00	38.00	1,604.00
03/25/00	1	800.00	0.00	64.00	17.50	881.50
03/26/00	1	3,440.00	210.00	281.00	72.50	4,003.50
03/27/00	1	1,602.50	152.50	129.60	15.00	1,899.60
12/08/00	1	1,023.22	356.44	0.00	7.00	1,386.66
06/14/99	3	100.00-	0.00	0.00	0.00	100.00-
03/21/00	3	650.00-	0.00	0.00	0.00	650.00-

SALES:	23,522.76	2,068.94	12,630.60	1,365.00	39,587.30
CR MEMOS:	750.00-	0.00	0.00	0.00	750.00-
FIN CHGS:	0.00	0.00	0.00	0.00	0.00
DR MEMOS:	0.00	0.00	0.00	0.00	0.00

TOTALS:	22,772.76	2,068.94	12,630.60	1,365.00	38,837.30
---------	-----------	----------	-----------	----------	-----------

Monthly Sales Summary

This report presents a quick summary and/or detail on sales totals for any time period.



RUN DATE: 7-DEC-00 ANYCOMPANY PAGE 1

SALES ANALYSIS BY CUSTOMER TYPE

CUS TYP	NO	CUSTOMER NAME	-----MONTH-TO-DATE-----					-----YEAR-TO-DATE-----				
			COST-SALES	SALES	%-SLS	PROFIT	%-PFT	COST-SALES	SALES	%-SLS	PROFIT	%-PFT
ARD9189	test		0.00	0.00	0.0	0.00	0.0	0.00	0.00	0.0	0.00	0.0
ARD9189	test		0.00	0.00	0.0	0.00	0.0	0.00	0.00	0.0	0.00	0.0
ABCCORP	THE ABC CORPORATION		82.98	6939.48	100.0	6856.50	100.0	82.98	6939.48	100.0	6856.50	100.0
	3 CUSTOMERS	CUST TYPE	82.98		100.0		100.0		6939.48		6856.50	
	THIS TYPE	TOTALS:		6939.48		6856.50		82.98		100.0		100.0
1123	THE 123 CORPORATION		350.00	13361.28	100.0	13011.28	100.0	350.00	13361.28	100.0	13011.28	100.0
	1 CUSTOMERS	CUST TYPE	350.00		100.0		100.0		13361.28		13011.28	
	THIS TYPE	TOTALS:		13361.28		13011.28		350.00		100.0		100.0
ZAMERICAN	AMERICAN GIZMOS & WIDGETS		103.03-	1706.97	100.0	1810.00	100.0	103.03-	1706.97	100.0	1810.00	100.0
	1 CUSTOMERS	CUST TYPE	103.03-		100.0		100.0		1706.97		1810.00	
	THIS TYPE	TOTALS:		1706.97		1810.00		103.03-		100.0		100.0

RUN DATE: 7-DEC-00 PAGE 2

SUMMARY

CUS TYP	# CUST	% CUST	-----MONTH-TO-DATE-----					-----YEAR-TO-DATE-----				
			COST-SALES	SALES	%-SLS	PROFIT	%-PFT	COST-SALES	SALES	%-SLS	PROFIT	%-PFT
	3	60.0	82.98	6939.48	31.5	6856.50	31.6	82.98	6939.48	31.5	6856.50	31.6
1	1	20.0	350.00	13361.28	60.7	13011.28	60.0	350.00	13361.28	60.7	13011.28	60.0
Z	1	20.0	103.03-	1706.97	7.8	1810.00	8.3	103.03-	1706.97	7.8	1810.00	8.3
TOTALS:												
3	5	100.0	329.95	22007.73	100.0	21677.78	99.9	329.95	22007.73	100.0	21677.78	99.9

Sales Analysis By Customer Type

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RUN DATE:		7-DEC-00		ANYCOMPANY										PAGE		1	
SALES ANALYSIS BY SALESMAN																	
SL	-----CUSTOMER-----			-----MONTH-TO-DATE-----				-----YEAR-TO-DATE-----									
MN	NO	NAME		COST-SALES	SALES	%-SLS	PROFIT	%-PFT	COST-SALES	SALES	%-SLS	PROFIT	%-PFT				
0	ABCC0	THE ABC CORPORATION		82.98	6939.48	80.3	6856.50	79.1	82.98	6939.48	80.3	6856.50	79.1				
	AMERI	AMERICAN GIZMOS & WIDGETS		103.03-	1706.97	19.7	1810.00	20.9	103.03-	1706.97	19.7	1810.00	20.9				
	ARD91	test		0.00	0.00	0.0	0.00	0.0	0.00	0.00	0.0	0.00	0.0				
	ARD91	test		0.00	0.00	0.0	0.00	0.0	0.00	0.00	0.0	0.00	0.0				
	4	CUSTOMERS	SALESMAN	20.05-		100.0		100.0		8646.45		8666.50					
		THIS SALESMAN	TOTALS:		8646.45		8666.50		20.05-		100.0		100.0				
1	123	THE 123 CORPORATION		350.00	13361.28	100.0	13011.28	100.0	350.00	13361.28	100.0	13011.28	100.0				
	1	CUSTOMERS	SALESMAN	350.00		100.0		100.0		13361.28		13011.28					
		THIS SALESMAN	TOTALS:		13361.28		13011.28		350.00		100.0		100.0				
RUN DATE:		7-DEC-00												PAGE		2	
SUMMARY																	
SALES	-----MONTH-TO-DATE-----			-----YEAR-TO-DATE-----				-----YEAR-TO-DATE-----									
MAN	COST-SALES		SALES	%-SLS	PROFIT	%-PFT	COST-SALES		SALES	%-SLS	PROFIT	%-PFT					
0	20.05-		8646.45	39.3	8666.50	40.0	20.05-		8646.45	39.3	8666.50	40.0					
1	350.00		13361.28	60.7	13011.28	60.0	350.00		13361.28	60.7	13011.28	60.0					
GRAND TOTALS:		2 SALESMEN															
	329.95		22007.73	100.0	21677.78	100.0	329.95		22007.73	100.0	21677.78	100.0					

Sales Analysis By Salesperson

Track Sales by Salesperson, Customer, Customer type, and state are available



RUN DATE: 7-DEC-00				ANYCOMPANY				PAGE 1					
SALES JOURNAL													
DOCUMENT TYPES: 1 = SALE (INVOICE) 3 = CR MEMO 4 = FINANCE CHARGE 5 = DEBIT MEMO													
-----DOCUMENT-----			-----CUSTOMER-----			SL	SALE	MISC	TAX	FREIGHT	TOTAL	COST	APL-TO
NO	TYPE	DATE	NO	NAME		MN	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT	DOC-NO
TERMS	ORDER#			P.O. #									
000200	1	12/08/00	123	THE 123 CORPORATION		01	1,023.22	356.44	0.00	7.00	1,386.66	250.00	
2	23212												
SALES SUB TOTALS:							1,023.22	356.44	0.00	7.00	1,386.66	250.00	
CR MEMO SUB TOTALS:							0.00	0.00	0.00	0.00	0.00	0.00	
FIN. CHARGE SUB TOTALS:							0.00	0.00	0.00	0.00	0.00	0.00	
DEBIT MEMO SUB TOTALS:							0.00	0.00	0.00	0.00	0.00	0.00	
200 = HASH OF			123 = HASH OF			TOTALS:	1,023.22	356.44	0.00	7.00	1,386.66	250.00	
DOCUMENT #S			CUSTOMER #S										
1 ENTRIES													

Sales Journal

Daily sales journals are provided.



RUN DATE: 12-DEC-00				YOUR COMPANY				PAGE 1					
PURCHASING ADVICE REPORT - WANT LIST													
-----ITEM-----				QTY	QTY-ON	QTY	QTY	QTY	QTY-SOLD	QTY-SOLD	REO	HIT-RO	OUT
NO	MFG	LSTVEN1	LSTVEN2	ON HAND	ORDER	ALO	RESRV	AVALA	MTD	YTD			STK
DESCRIPTION													
123SAMPLEITEM	EPS			90,600	15	38	90,588	-11	11,020	11,020	130	X	
SAMPLE ITEM													
1 ITEMS WITH INSUFFICIENT QUANTITY AVAILABLE FOR SALE													

Purchasing Advice Report

Many stock management reports are available.



RUN DATE: 12/13/00

YOUR COMPANY
INVENTORY MASTER FILE PRINTOUT

PAGE: 1

DESCRIPTION PART NUMBER	MFG	PRICE	SLS MTD QTY ONH	SLS YTD QTY ORDER	CST MTD QTY ALLOC	CST YTD QTY RESV'D	BAKCODE QTY TEMP	RE0LEVEL AVG COST	LAST VEN1 LAST COST1	LAST VEN2 LAST COST2
=====										
=										
SAMPLE ITEM 123SAMPLEITEM	EPS 1	15000.8081	1.11 90600	2.22 15	%11010080 38	%11010080 12	Y	0 90588 10000.7521	9000.0000	8500.0000
SMALL GASKET 1A	1A SG	5.0000	10305.00 965	10305.00 0	71.00 0	71.00 0	Y	0 156 1.0000	1.0000	1.0000
LARGE GASKET A1	MMM LG	5.0000	5050.00 81	5050.00 98	20.00 0	20.00 0	Y	0 32 1.0000	1.0000	1.0000
TEST TEST	FOX	0.0000	11500.00 950	11500.00 1000	59232.00 -290	59232.00 0	Y	0 -40 1234.0000	0.0000	0.0000
TEST2	FOX	0.0000	2622.00 69	2622.00 14000	682.00 11000	682.00 0	Y	0 9 22.0000	0.0000	0.0000
TEST3ITEM TEST3		100.0000	2670.00 1000	2670.00 100	0.00 0	0.00 0	Y	0 101 0.0000	70.0000	0.0000
THIS IS TEST ITEM 4 TEST4	1	80.0000	8100.00 4890	8100.00 0	11000.00 0	11000.00 0	Y	0 6 100.0000	0.0000	0.0000
TEST ITEM #5 TEST5		0.0000	100.00 990	100.00 0	0.00 0	0.00 0	Y	0 0 0.0000	0.0000	0.0000

Inventory Master File Printout

One of many inventory reports available.



RUN DATE: 12-DEC-00				YOUR COMPANY				PAGE 1			
OPEN PURCHASE ORDER REPORT BY ITEM											
-----ITEM-----VENDER-----P.O.-----											
NUMBER	MFG	NUMBER	NAME	NUMBER	DATE	IN HS	QTY ORD	QTY B/O	UNIT PRICE	D%	EXT PRICE
A1	MMMMM	1	VENDOR 1	000001	10/22/99	10/22/99	49	0	1.0000	0	49.00
Cust PO#:			Shp Via: 1								
TEST	FOXFOX	2	VENDOR 2	000010	11/03/00	11/03/00	0	0	100.0000	0	0.00
Cust PO#:			Shp Via: 1								
	FOX	2	VENDOR 2	000010	11/03/00	11/03/00	0	0	100.0000	0	0.00
Cust PO#:			Shp Via: 1								
	FOX	2	VENDOR 2	000010	11/03/00	11/03/00	0	0	100.0000	0	0.00
Cust PO#:			Shp Via: 1								
ITEM TOTALS :				3			0	0			0.00
TEST3		2	VENDOR 2	000010	11/03/00	11/03/00	100	0	100.0000	0	10000.00
Cust PO#:			Shp Via: 1								

GRAND TOTALS	3	DIFFERENT ITEM			5		149	0			10049.00

Open Purchase Orders By Items

One of the Open P.O. Reports available.

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