YOUR WAREHOUSE

Version 6.0

A Complete Software Solution For Wholesale Pet Product Distribution

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OVERVIEW

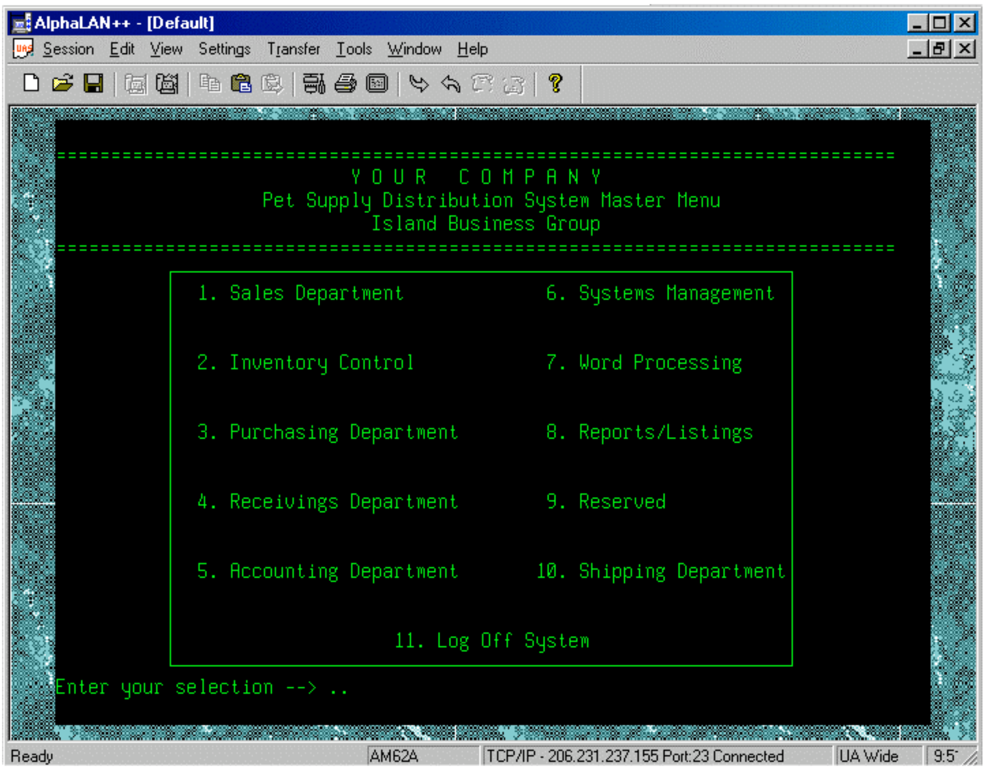
The attached document presents an overview of **YOUR WAREHOUSE™ ,** the complete Distribution System for pet product distributors.

YOUR WAREHOUSE™ was designed to address the needs of small, medium and large distribution operations. All of the needs of a busy distribution operation are addressed. Quotations, Order Entry, Inventory Control, Purchasing, Sales and Purchase History, Sales Analysis, Marketing and Sales Tools, Accounts Receivable, E-commerce and EDI integration are just some of the features of this powerful system.

Our professional staff of programmers, analysts, consultants and technicians is available to insure proper installation, configuration and training of your staff.

Utilizing state-of-the-art technology **YOUR WAREHOUSE™** will work in your business today and as your business grows. Inherently upscaleable, **YOUR WAREHOUSE™** will work well for one user or hundreds of users.

The following pages demonstrate a sampling of just a few of the dozens of screens and reports that are available from the system.



MASTER MENU

The System main menu, showing all of the available functions.

Sales Department

- **Provide your sales people with the tools they need to increase sales. Sales History, Stock Checks, Quotes and Customer information are just a few of the options available.**

Inventory Control

- **Real-Time inventory control, sales and cost information, stock status reports and allocation information is available in this option.**

Purchasing Department

- **Complete purchasing facilities, including reorder level reports, PO’s and monitoring reports.**

Receivings Department

- **Receive open P.O.’s or manually receive items.**

Accounting Department

- **A/R, A/P, G/L and optional Payroll Module are available functions in this option.**

Systems Management

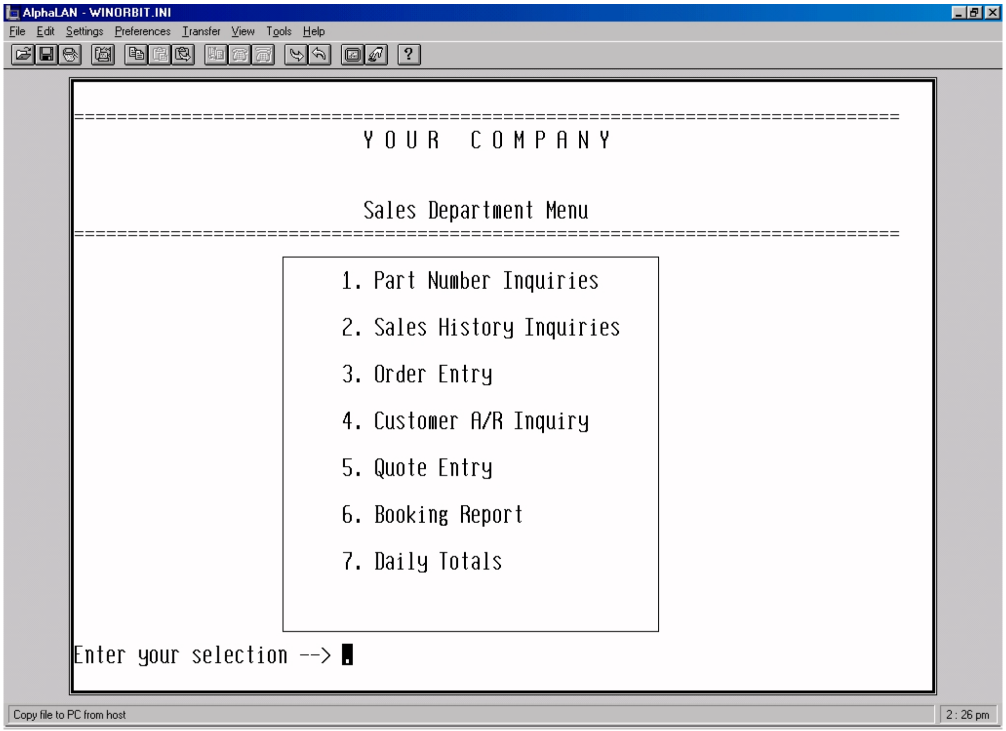
- **Various utilities to manage system operation.**

Word Processing
- **Basic text editing and form creation.**

Reports/Listings
- **Numerous analysis and journal reports.**

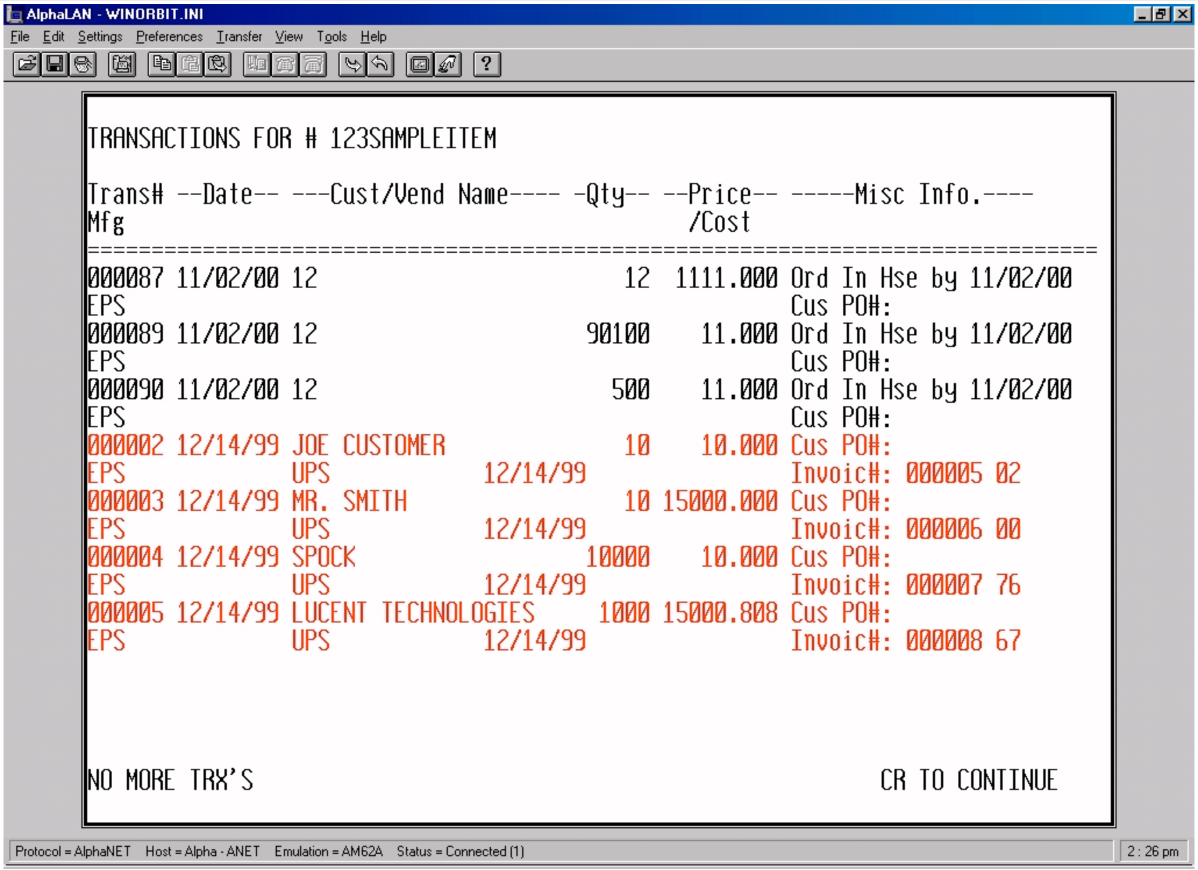
Reserved
- **Management functions such as Commission Reports, Password Assignments, etc.**

Shipping Department
- **Final step to getting your products out the door.**



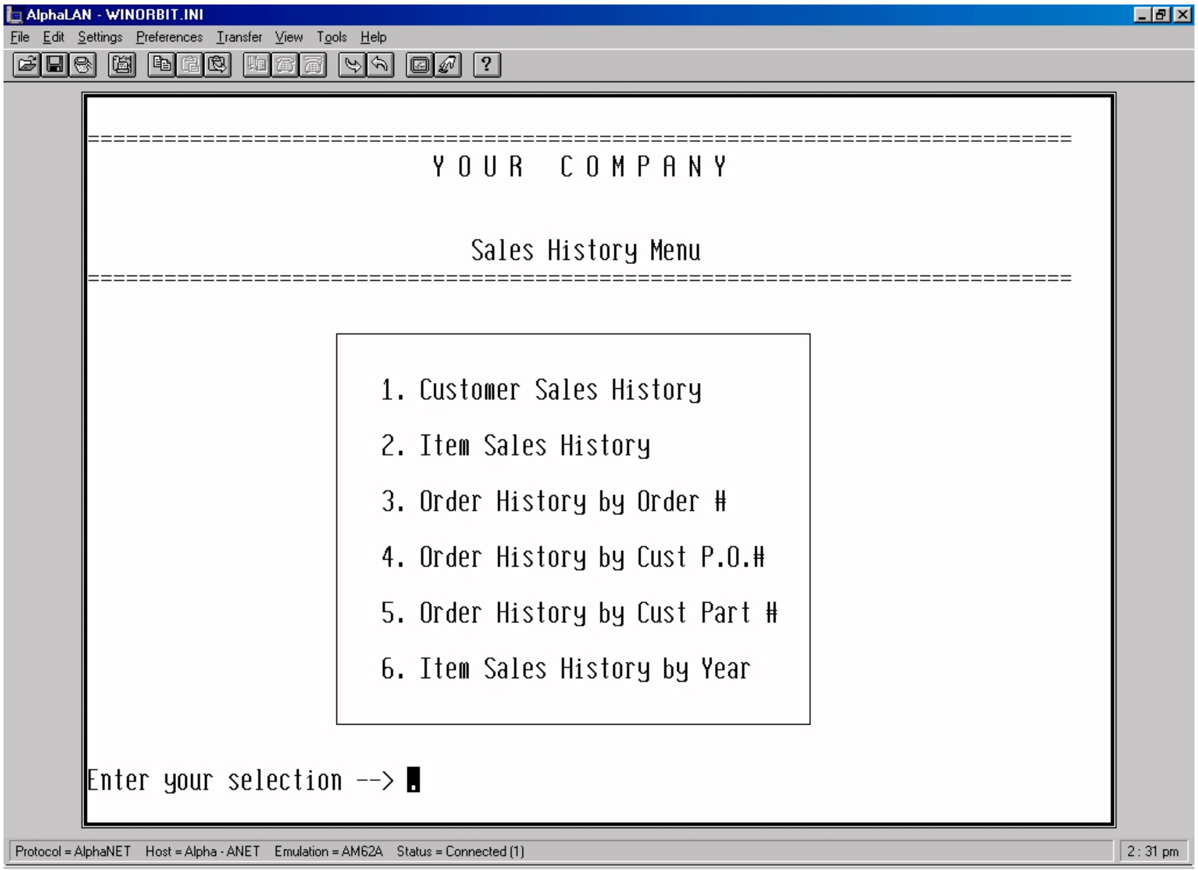
SALES DEPARTMENT

The Sales Department menu showing the options available to Sales and Marketing personnel.



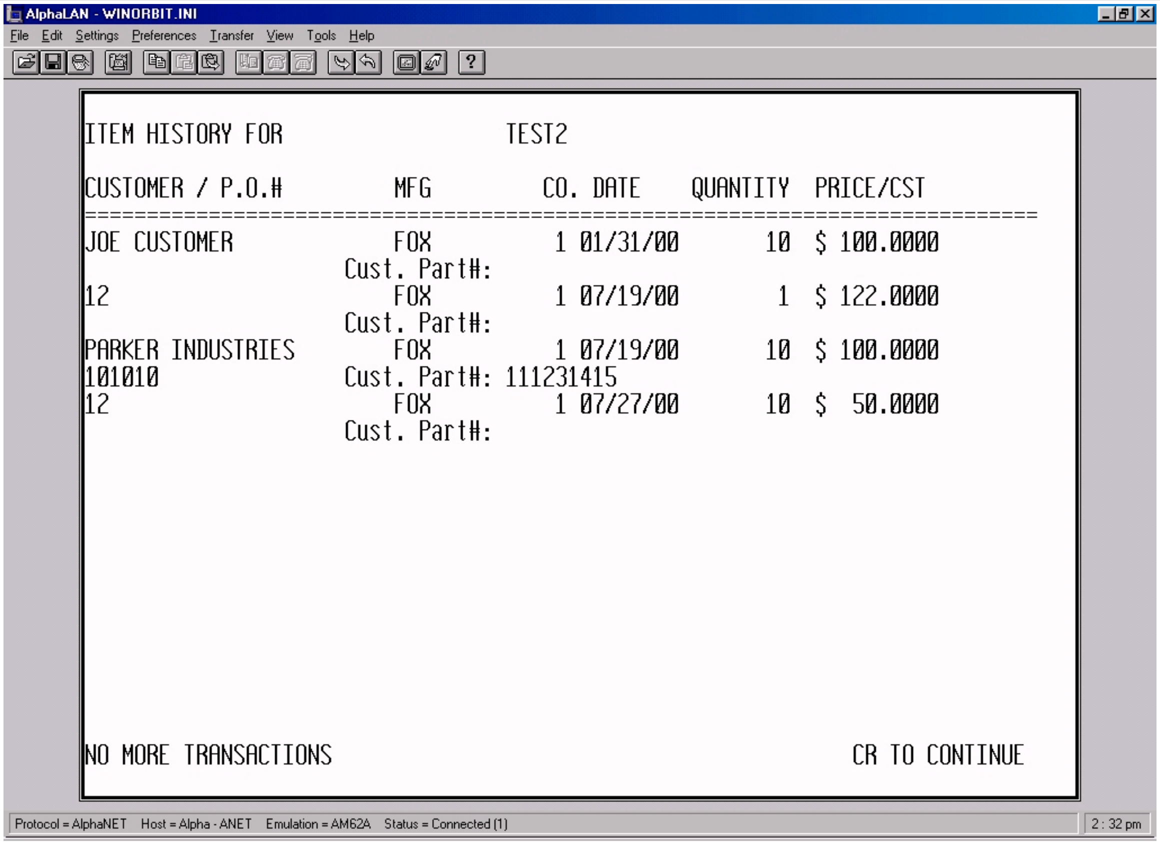
INVENTORY PRODUCT INQUIRY

The item inquiry screen showing activity for an inventory item.



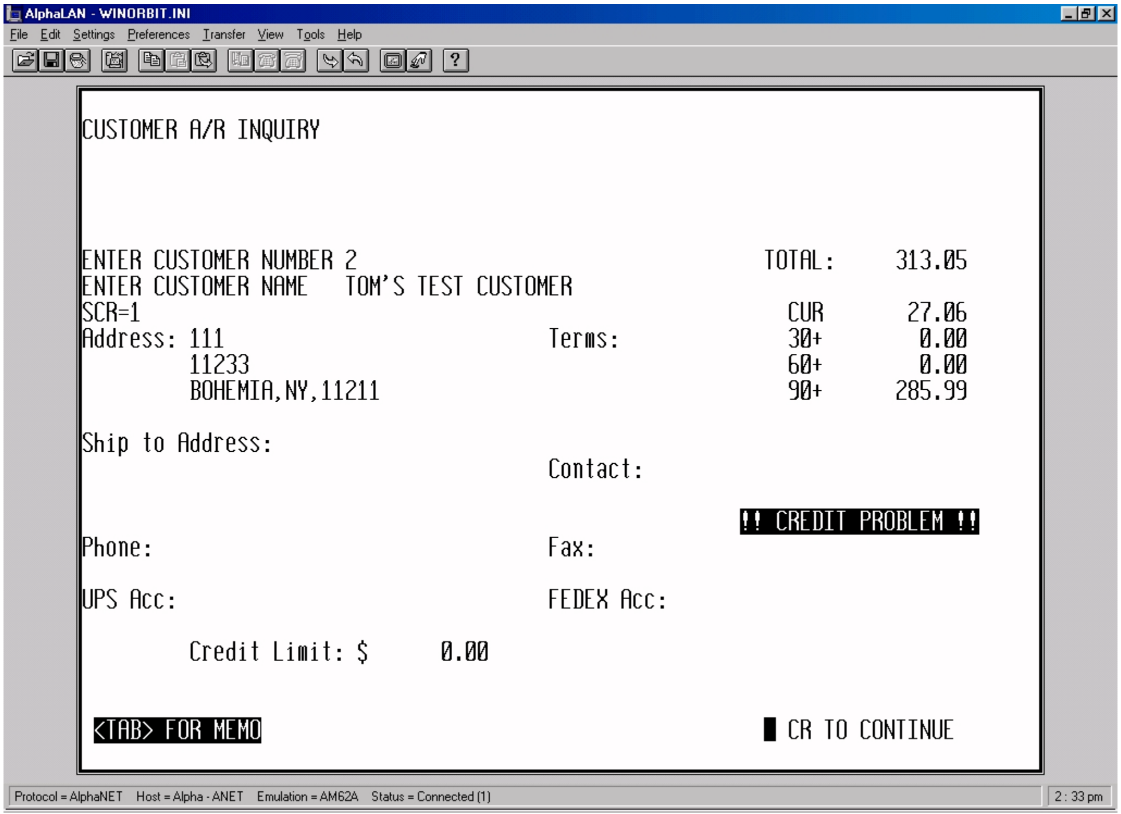
HISTORY INQUIRIES

The Sales History Menu, showing the available options.



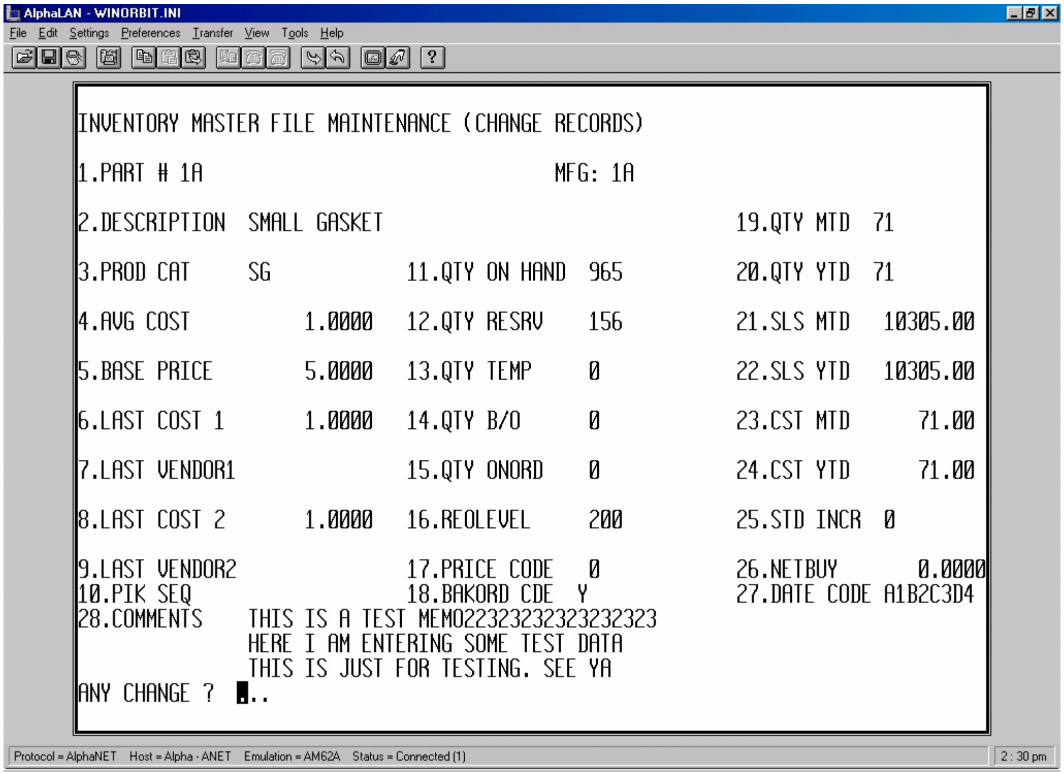
Sales History By Part Number Inquiry

One of the numerous sales history lookup screens.



Customer Account Ageing Inquiry

One of the various customer account inquiry screens.



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AlphaLAN - WINORBIT.INI
File  Edit  Settings  Preferences  Transfer  View  Tools  Help

INVENTORY MASTER FILE MAINTENANCE (CHANGE RECORDS)

1.PART # 1A                              MFG: 1A

2.DESCRIPTION  SMALL GASKET                              19.QTY MTD  71

3.PROD CAT     SG          11.QTY ON HAND  965          20.QTY YTD  71

4.AVG COST          1.0000  12.QTY RESRV    156          21.SLS MTD   10305.00

5.BASE PRICE        5.0000  13.QTY TEMP     0            22.SLS YTD   10305.00

6.LAST COST 1       1.0000  14.QTY B/O      0            23.CST MTD      71.00

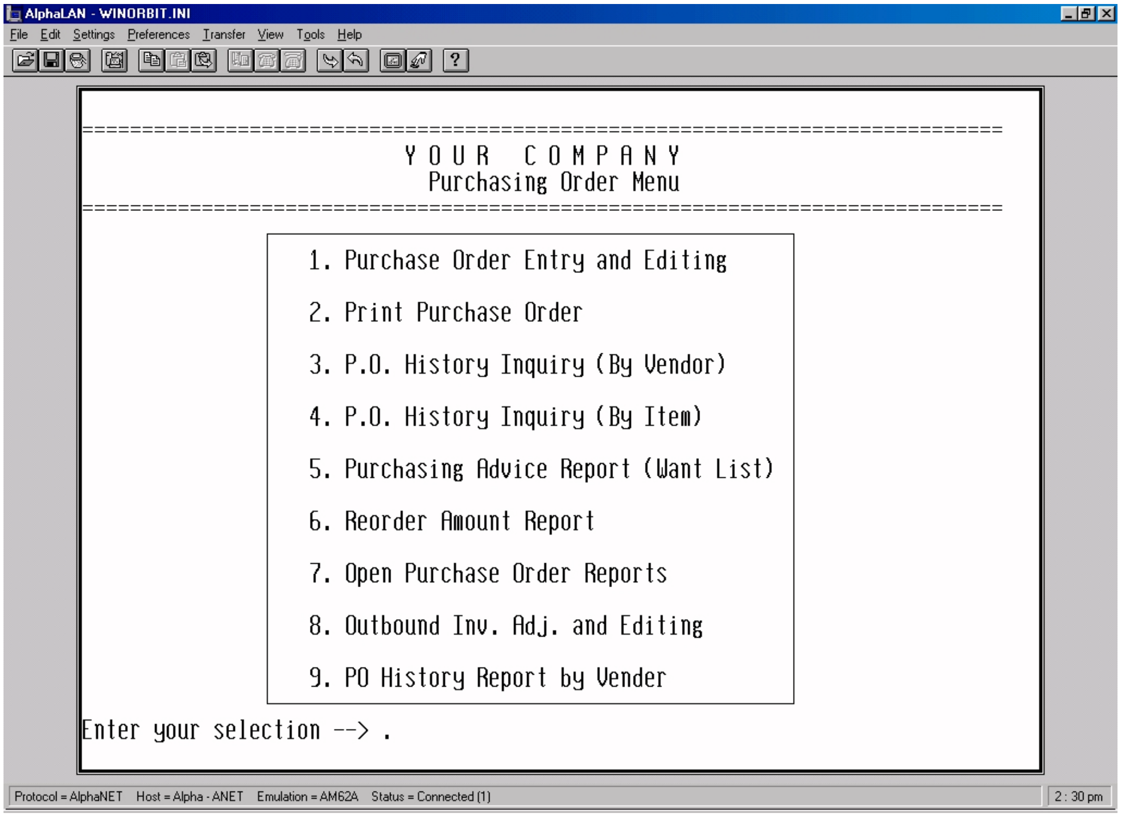
7.LAST VENDOR1              15.QTY ONORD    0            24.CST YTD      71.00

8.LAST COST 2       1.0000  16.REOLEVEL     200          25.STD INCR  0

9.LAST VENDOR2              17.PRICE CODE   0            26.NETBUY       0.0000
10.PIK SEQ                  18.BAKORD CDE  Y             27.DATE CODE A1B2C3D4
28.COMMENTS    THIS IS A TEST MEMO22323232323232323
               HERE I AM ENTERING SOME TEST DATA
               THIS IS JUST FOR TESTING. SEE YA
ANY CHANGE ?  ...

Protocol = AlphaNET   Host = Alpha - ANET   Emulation = AM62A   Status = Connected (1)   2 : 30 pm
```

INVENTORY MASTER FILE SCREEN



PURCHASING MENU

The Purchasing Menu, showing available options.

REPORTS AND LISTINGS

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RUN DATE:  7-DEC-00                    ANYCOMPANY                                                                 PAGE   1

ACCOUNTS RECEIVABLE AGED TRIAL BALANCE

AS OF  12/08/00

   DOCUMENT TYPES:   1 = SALE (INVOICE)   2 = PAYMENT   3 = CR MEMO   4 = FINANCE CHARGE   5 = DEBIT MEMO

-----------CUSTOMER-----------  ----DOCUMENT----  APPLY   SALE-AMT/  OTHER-CHGS/  ---------------AGED DOCUMENT TOTAL----------------
  NO  NAME                     TYPE DATE     NO   TO-DOC  CASH-RECD  DISC-ALLOWD     CURRENT   31-60 DAYS   61-90 DAYS  OVER-90 DAYS

123      THE 123 CORPORATION    1 03/21/00      1            100.00        0.00                                                100.00
                                1 03/21/00      3             67.05        0.00                                                 67.05
                                2 03/21/00  32100      3       0.50-       0.00                                                  0.50-
                                2 03/21/00  32100      3      49.50-       0.00                                                 49.50-
                                3 03/21/00      5      1     550.00-       0.00                                                550.00-
                                1 03/25/00      1            900.00       92.00                                                992.00
                                1 12/08/00    200          1,023.22      363.44     1,386.66

         CUSTOMER TOTAL =    1,945.71                CUSTOMER AGED SUB TOTALS:     1,386.66         0.00         0.00       559.05
           CREDIT LIMIT =       0.00
```

Accounts Receivable Aged Trial Balance

The Aged Trial Balance Report shows all open accounts Aged into monthly buckets. This report is available in detail or summary form.

```
RUN DATE:  7-DEC-00                      ANYCOMPANY                                                           PAGE   1

CUSTOMER MASTER FILE PRINT OUT

ACCOUNT BALANCE METHODS:   B = BALANCE FORWARD     O = OPEN ITEM

CUST#   NAME                         ADDRESS-1                    ADDRESS-2                    CITY              ST   ZIP      SLS  CUS
PHONE #              SALES-MTD    SALES-YTD     COST-MTD     COST-YTD   TAX  CR-LMT  BAL-MTH   STMNT                           MAN  TYP

123      THE 123 CORPORATION        2020 MOCKINGBIRD LANE                                      BROOKLYN          NY   11992      1    1
718-982-2312         12,338.06    12,338.06       100.00       100.00    Y        0     O         Y

2        TEST2                                                                                                                     0
                        339.99       339.99         0.00         0.00    N        0     B         Y

ABCCORP  THE ABC CORPORATION        222 WEST 231ST STREET         SUITE 111                    BRONX             NY   10463      0
212-555-1212          6,939.48     6,939.48        82.98        82.98    N    1,000     O         Y
```

Customer Master File Print Out

The Customer Master File Print Out is one of the many customer based reports available. Additional reports include labels, sales analysis, sales history and numerous additional management reports.

```
RUN DATE: 12/08/00                                                   ANYCOMPANY                                                  PAGE:   1

                                                                  Invoice Register

DOC  #       CUST #    SLSM  DATE        TYPE         AMOUNT       P.O. NUMBER          TERMS
=====================================================================================================================================
=
000001          2       00 03/22/00  INVOICE             14.99
             (TEST2)
000002       123        01 03/21/00  INVOICE            100.00                           2
             (THE 123 CORPORATION)
000003       123        01 03/25/00  INVOICE            992.00                           2
             (THE 123 CORPORATION)
000004       ABCCORP    00 03/25/00  INVOICE            881.50                           1

                          TOTAL FOR THIS REPORT         512.30
```

Invoice Register

The Invoice Register displays customer transactions in an easy to audit fashion.

RUN DATE: 7-DEC-00 ANYCOMPANY PAGE 1

MONTHLY CASH RECEIPTS SUMMARY

POSTING DATE	CASH AMOUNT RECEIVED	DISCOUNT ALLOWED	TOTAL-CREDIT TO-A/R	MISC-AMOUNT RECEIVED	G/L ACCT-NO		
03/21/00	550.00	0.00	550.00	0.00			
03/21/00	1,200.00	0.00	1,200.00	0.00			
03/21/00	700.00	0.00	700.00	0.00			
03/21/00	2,100.00	0.00	2,100.00	0.00			
03/21/00	2,500.00	0.00	2,500.00	0.00			
03/22/00	300.00	0.00	300.00	0.00			
03/22/00	25.00	0.00	25.00	0.00			
TOTALS:	7,375.00	0.00	7,375.00	0.00		TOTAL CASH RECEIVED =	7,375.00

Monthly Cash Receipts Summary

Get a quick summary and/or detail on cash in against A/R or against any G/L account.

RUN DATE: 7-DEC-00 ANYCOMPANY PAGE 1

MONTHLY SALES SUMMARY

TRX TYPES: 1 = SALE (INVOICE) 3 = CR MEMO 4 = FINANCE CHARGE 5 = DEBIT MEMO

POSTING DATE	TRX TYPE	SALE AMOUNT	MISC CHARGES	SALES TAX	FREIGHT AMOUNT	TOTAL SALES
09/09/99	1	12,000.00	1,200.00	12,000.00	1,200.00	26,400.00
03/01/00	1	300.00	0.00	0.00	0.00	300.00
03/21/00	1	1,367.05	0.00	0.00	0.00	1,367.05
03/21/00	1	1,500.00	150.00	40.00	15.00	1,705.00
03/22/00	1	39.99	0.00	0.00	0.00	39.99
03/25/00	1	1,450.00	0.00	116.00	38.00	1,604.00
03/25/00	1	800.00	0.00	64.00	17.50	881.50
03/26/00	1	3,440.00	210.00	281.00	72.50	4,003.50
03/27/00	1	1,602.50	152.50	129.60	15.00	1,899.60
12/08/00	1	1,023.22	356.44	0.00	7.00	1,386.66
06/14/99	3	100.00-	0.00	0.00	0.00	100.00-
03/21/00	3	650.00-	0.00	0.00	0.00	650.00-
SALES:		23,522.76	2,068.94	12,630.60	1,365.00	39,587.30
CR MEMOS:		750.00-	0.00	0.00	0.00	750.00-
FIN CHGS:		0.00	0.00	0.00	0.00	0.00
DR MEMOS:		0.00	0.00	0.00	0.00	0.00
TOTALS:		22,772.76	2,068.94	12,630.60	1,365.00	38,837.30

Monthly Sales Summary

This report presents a quick summary and/or detail on sales totals for any time period.

```
RUN DATE:  7-DEC-00                    ANYCOMPANY                                                             PAGE   1

SALES ANALYSIS BY CUSTOMER TYPE

CUS             CUSTOMER               ----------------MONTH-TO-DATE-----------------  -----------------YEAR-TO-DATE-----------------
TYP    NO    NAME                      COST-SALES      SALES  %-SLS      PROFIT  %-PFT   COST-SALES      SALES  %-SLS      PROFIT  %-PFT

  ARD9189  test                            0.00        0.00    0.0        0.00    0.0        0.00        0.00    0.0        0.00    0.0
  ARD9189  test                            0.00        0.00    0.0        0.00    0.0        0.00        0.00    0.0        0.00    0.0
  ABCCORP  THE ABC CORPORATION            82.98     6939.48  100.0     6856.50  100.0       82.98     6939.48  100.0     6856.50  100.0

        3 CUSTOMERS    CUST TYPE          82.98                100.0                100.0                 6939.48             6856.50
          THIS TYPE       TOTALS:                   6939.48              6856.50                 82.98               100.0               100.0


 1123      THE 123 CORPORATION           350.00    13361.28  100.0    13011.28  100.0      350.00    13361.28  100.0    13011.28  100.0

        1 CUSTOMERS    CUST TYPE         350.00                100.0                100.0                13361.28            13011.28
          THIS TYPE       TOTALS:                  13361.28             13011.28                350.00               100.0               100.0


 ZAMERICAN AMERICAN GIZMOS & WIDGETS     103.03-    1706.97  100.0     1810.00  100.0      103.03-    1706.97  100.0     1810.00  100.0

        1 CUSTOMERS    CUST TYPE         103.03-               100.0                100.0                 1706.97             1810.00
          THIS TYPE       TOTALS:                   1706.97              1810.00                103.03-              100.0               100.0


RUN DATE:  7-DEC-00                                                  PAGE   2

SUMMARY

CUS     #     %      --------------------MONTH-TO-DATE---------------------    ---------------------YEAR-TO-DATE--------------------
TYP    CUST  CUST      COST-SALES         SALES    %-SLS         PROFIT  %-PFT      COST-SALES         SALES    %-SLS         PROFIT  %-PFT

          3  60.0          82.98       6939.48     31.5        6856.50   31.6           82.98       6939.48     31.5        6856.50   31.6

 1        1  20.0         350.00      13361.28     60.7       13011.28   60.0          350.00      13361.28     60.7       13011.28   60.0

 Z        1  20.0         103.03-      1706.97      7.8        1810.00    8.3          103.03-      1706.97      7.8        1810.00    8.3

TOTALS:

3         5 100.0         329.95      22007.73    100.0       21677.78   99.9          329.95      22007.73    100.0       21677.78    99.9
```

Sales Analysis By Customer Type

```
RUN DATE:  7-DEC-00                     ANYCOMPANY                                                        PAGE   1

SALES ANALYSIS BY SALESMAN

SL   ------------CUSTOMER-----------   ----------------MONTH-TO-DATE----------------   -----------------YEAR-TO-DATE-----------------
MN     NO    NAME                      COST-SALES     SALES  %-SLS     PROFIT  %-PFT  COST-SALES     SALES  %-SLS     PROFIT  %-PFT

0  ABCCO    THE ABC CORPORATION            82.98     6939.48  80.3     6856.50  79.1       82.98     6939.48  80.3     6856.50  79.1
   AMERI    AMERICAN GIZMOS & WIDGETS     103.03-    1706.97  19.7     1810.00  20.9      103.03-    1706.97  19.7     1810.00  20.9
   ARD91    test                            0.00        0.00   0.0        0.00   0.0        0.00        0.00   0.0        0.00   0.0
   ARD91    test                            0.00        0.00   0.0        0.00   0.0        0.00        0.00   0.0        0.00   0.0

       4 CUSTOMERS     SALESMAN            20.05-           100.0             100.0                 8646.45            8666.50
        THIS SALESMAN    TOTALS:                     8646.45           8666.50            20.05-            100.0             100.0


1  123      THE 123 CORPORATION           350.00    13361.28 100.0    13011.28 100.0      350.00    13361.28 100.0    13011.28 100.0

       1 CUSTOMERS     SALESMAN           350.00            100.0             100.0                13361.28           13011.28
        THIS SALESMAN    TOTALS:                    13361.28          13011.28           350.00             100.0             100.0



RUN DATE:  7-DEC-00                                                          PAGE   2

SUMMARY

SALES  -----------------------MONTH-TO-DATE-----------------------    ------------------------YEAR-TO-DATE------------------------
 MAN      COST-SALES          SALES     %-SLS         PROFIT     %-PFT      COST-SALES           SALES     %-SLS          PROFIT     %-PFT

  0            20.05-         8646.45   39.3          8666.50   40.0             20.05-          8646.45  39.3           8666.50   40.0

  1           350.00         13361.28   60.7         13011.28   60.0            350.00          13361.28  60.7          13011.28   60.0

GRAND TOTALS:      2 SALESMEN

              329.95         22007.73   100.0        21677.78   100.0           329.95         22007.73   100.0        21677.78   100.0
```

Sales Analysis By Salesperson

Track Sales by Salesperson, Customer, Customer type, and state are available

ISLAND BUSINESS GROUP, INC., 4250 Veterans Memorial Hwy, Holbrook, NY 11741
Phone: (631)467-6162 Fax: (631)467-6106 EMAIL: info@islandbusinessgroup.com Web:www.islandbusinessgroup.com

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RUN DATE:  7-DEC-00                    ANYCOMPANY                                                   PAGE   1

SALES JOURNAL

   DOCUMENT TYPES:   1 = SALE (INVOICE)   3 = CR MEMO   4 = FINANCE CHARGE   5 = DEBIT MEMO

-----DOCUMENT------- -----------CUSTOMER------------ SL      SALE       MISC        TAX    FREIGHT        TOTAL        COST   APL-TO
  NO   TYPE  DATE       NO  NAME                     MN    AMOUNT     AMOUNT     AMOUNT     AMOUNT       AMOUNT      AMOUNT  DOC-NO
TERMS  ORDER#                   P.O. #

000200  1 12/08/00 123      THE 123 CORPORATION      01  1,023.22     356.44       0.00       7.00     1,386.66      250.00
 2     23212


                             SALES SUB TOTALS:           1,023.22     356.44       0.00       7.00     1,386.66      250.00
                             CR MEMO SUB TOTALS:             0.00       0.00       0.00       0.00         0.00        0.00
                             FIN. CHARGE SUB TOTALS:         0.00       0.00       0.00       0.00         0.00        0.00
                             DEBIT MEMO SUB TOTALS:          0.00       0.00       0.00       0.00         0.00        0.00

      200 = HASH OF         123 = HASH OF       TOTALS:  1,023.22     356.44       0.00       7.00     1,386.66      250.00
         DOCUMENT #S            CUSTOMER #S

    1 ENTRIES
```

Sales Journal

Daily sales journals are provided.

RUN DATE: 12-DEC-00 YOUR COMPANY PAGE 1

PURCHASING ADVICE REPORT - WANT LIST

NO / DESCRIPTION	MFG	LSTVEN1	LSTVEN2	QTY ON HAND	QTY-ON ORDER	QTY ALO	QTY RESRV	QTY AVALA	QTY-SOLD MTD	QTY-SOLD YTD	REO	HIT-RO	OUT STK
123SAMPLEITEM SAMPLE ITEM	EPS			90,600	15	38	90,588	-11	11,020	11,020	130	X	

1 ITEMS WITH INSUFFICIENT QUANTITY AVAILABLE FOR SALE

Purchasing Advice Report

Many stock management reports are available.

```
RUN DATE: 12/13/00                                     YOUR COMPANY                                        PAGE:    1
                                              INVENTORY MASTER FILE PRINTOUT

DESCRIPTION                                 SLS MTD    SLS YTD    CST MTD    CST YTD BAKCDE      REOLEVEL   LAST VEN1    LAST VEN2
PART NUMBER               MFG        PRICE    QTY ONH  QTY ORDER  QTY ALLOC QTY RESV'D   QTY TEMP   AVG COST LAST COST1 LAST COST2
=========================================================================================================================================
=
SAMPLE ITEM                                    1.11       2.22 %11010080  %11010080    Y                   0
123SAMPLEITEM             EPS 1  15000.8081      90600         15         38         12      90588 10000.7521  9000.0000  8500.0000

SMALL GASKET                               10305.00   10305.00      71.00      71.00    Y                   0
1A                        1A  SG     5.0000        965          0          0          0        156     1.0000     1.0000     1.0000

LARGE GASKET                                5050.00    5050.00      20.00      20.00    Y                   0    1
A1                        MMM LG     5.0000         81         98          0          0         32     1.0000     1.0000     1.0000

TEST                                       11500.00   11500.00   59232.00   59232.00    Y                   0
TEST                      FOX        0.0000        950       1000       -290          0        -40  1234.0000     0.0000     0.0000

                                            2622.00    2622.00     682.00     682.00    Y                   0
TEST2                     FOX        0.0000         69      14000      11000          0          9    22.0000     0.0000     0.0000

TEST3ITEM                                   2670.00    2670.00       0.00       0.00    Y                   0
TEST3                              100.0000       1000        100          0          0        101     0.0000    70.0000     0.0000

THIS IS TEST ITEM 4                         8100.00    8100.00   11000.00   11000.00    Y                   0
TEST4                         1     80.0000       4890          0          0          0          6   100.0000     0.0000     0.0000

TEST ITEM #5                                 100.00     100.00       0.00       0.00    Y                   0
TEST5                                0.0000        990          0          0          0          0     0.0000     0.0000     0.0000
```

Inventory Master File Printout

One of many inventory reports available.

```
RUN DATE: 12-DEC-00                     YOUR COMPANY                                                         PAGE   1

OPEN PURCHASE ORDER REPORT BY ITEM

------------ITEM----------- ---------------VENDER------------ ----------P.O.----------    QTY    QTY     UNIT          EXT
NUMBER                MFG    NUMBER   NAME                       NUMBER   DATE    IN HS      ORD    B/O    PRICE   D%      PRICE

A1                    MMMMMM 1        VENDOR 1                   000001 10/22/99 10/22/99     49      0     1.0000  0       49.00
Cust PO#:                         Shp Via:  1

TEST                  FOXFOX 2        VENDOR 2                   000010 11/03/00 11/03/00      0      0   100.0000  0        0.00
Cust PO#:                         Shp Via:  1
                      FOX    2        VENDOR 2                   000010 11/03/00 11/03/00      0      0   100.0000  0        0.00
Cust PO#:                         Shp Via:  1
                      FOX    2        VENDOR 2                   000010 11/03/00 11/03/00      0      0   100.0000  0        0.00
Cust PO#:                         Shp Via:  1

                                         ITEM TOTALS :                     3               0      0                          0.00

TEST3                        2        VENDOR 2                   000010 11/03/00 11/03/00    100      0   100.0000  0    10000.00
Cust PO#:                         Shp Via:  1

-----------------------------------------------------------------------------------------------------------------------------------

 GRAND TOTALS             3  DIFFERENT ITEM                                5            149          0                   10049.00
```

Open Purchase Orders By Items

One of the Open P.O. Reports available.